

## TRAINER PROFILE

## NGUYEN LE HANG MINH

### PERSONAL DETAILS



Gender: Female  
National: Vietnamese

### EDUCATION

- Bachelor of English Literature at University of Social Sciences and Humanities

### EXPERIENCE

- Senior Learning and Business Development Executive - Institute of Training and Development (ITD Vietnam)
- Program Development Manager - Leads Training (LT) Institute of Management
- Program Development Manager - Tân Đức (TD&T) Human Resources Consulting Office and Professional Training School

### TRAINING EXPERIENCE

- Corporate training: Brand marketing skills, B2C sales, B2B sales, management and leadership,...
- Develop training materials
- Analyzing the training needs and consulting workshops, extended training programs for companies and organizations
- Interpretation of international training programs

## **CERTIFICATION**

- The Law of Teamwork - John C. Maxwell Program
- Top Sales, Top Profit, See You At the Top - Zig Ziglar Program
- Building the Leadership Team - John C. Maxwell Program
- The Heart of Coaching - Thomas Crane Program
- Developing the Leader within You - John C. Maxwell Program

## **LIST OF TRAINING PROGRAMS**

- Training Marketing
- Selling Skills
- Personal Image
- Communication Skills
- Problem Solving
- Leadership Skills
- Effective Negotiation Skills
- Brand Marketing Skills
- Customer Relationship Management
- Effective Time Management
- Effective Business Writing Skills
- Selection and Interviewing Skills
- Secretary to Director and Office Management
- Foundation Office Skills
- Advanced Office Skills
- Interpersonal Skills
- Sell More-Sell Smarter
- Achieving Success Through Human Relation Skills
- Excellent Customer Service

## CUSTOMERS

Nestle	Ajinomoto	Amway Vietnam
Kinh Do	Electrolux	Ultra Global
Colgate Palmolive	An Nam	VMS Mobifone
Unilever	THP	OMG
Fashion Garments	CJ	Taekwang
MD Network Worldwide	Bosch	

